

Career Growth:

The employer's
perspective

Agenda

01 Intro

02 Startup vs Corporate

03 Obstacles

04 HR + HMs

05 Market mapping

06 Pitch yourself

07 LinkedIn profile

08 Professional network

09 Create a post

10 Q&A

Intro

Tech Recruiter by training.

People geek by choice.



**Startup vs
corporate.**

01 Skills

02 Impact

03 Pace

04 Working styles

05 Role titles

#startuplife

Obstacles.

01 Cultural norms

02 Vertical vs lateral growth

03 Evolving landscape

04 Imposter syndrome

Let's share!

Tech industry

HR + HM's.

- 01** Who are they?
- 02** What do they know?
- 03** How do they think?
- 04** What are they looking for?

****pro tip****

Short and punchy

Market mapping.

****pro tip****

Figure out why they want
you to work for them.
WIFM = what's in it for me?

Research companies +

Pitch yourself

****pro tip****

Segment out companies you
want to work for - by industry,
size, series etc.

Pitch yourself.

Exercise.

How would your friends describe you in 5 words?



Now turn those into professional context

Same same but different.

Stubborn		Determined
Argumentative		Passionate
Bubbly		Personable
Nice	=	Empathetic
Dreamer		Visionary
Doodles		Creative
Nerd		Nerd

Steps to make your LinkedIn profile *POP.*

- 01** Cover + Profile photo
- 02** Headline + summary
- 03** Experience
- 04** Education + Skills
- 05** Recommendations

****pro tip****

Customise your public profile
URL to just your name

Headshot shows entire face
+ is not too close or far away

About

Tech recruiter by training. People geek by choice.

I help establish and enhance people functions to prepare startups to scale sustainably. With a focus on holistic people practices, my areas of expertise are:

🏢 talent function - streamline recruitment, hiring processes, systems and strategies

💡 employee development - people programs and strategies to enable growth and performance

🌈 culture - how to foster and harness what makes your org unique so as to attract and retain talent aligned with your values

Empathy is my greatest strength. I put people first, no questions asked. Because I firmly believe that by creating a sustainable, safe and supportive environment, your team will flourish - and inevitably, so will your business. My background in yoga has also established a teacher mindset, where my approach is not to plug-and-play but to educate and enable.

Let's change the world by putting people first.

Break it up in tangible chunks
+ have a call to action

Remember to quantify and talk
about projects you're proud of

Accurate and up to date

Experience



Founder

The People's Tribe
Feb 2023 - Present · 10 mos
Canada · Remote

The People's Tribe is just that, a tribe for the people. Our mission is to help purpose-driven organizations build sustainable, scalable and holistic people practices. ... [...see more](#)



The People's Tribe



Creator

The Yogi Social
Jun 2023 - Present · 6 mos

A community where we go beyond the mat to foster meaningful connections, nourish the body & soul and celebrate local flavours.



IG | The Yogi Social



Mentor

Startup Lisboa
May 2023 - Present · 7 mos
Portugal

Startup Lisboa supports the creation of companies and their first years of activity through mentoring, strategic partnerships, access to investment, networking activities and a community based on kr ...see more



Blog | Startup Lisboa



Director, People Operations

UpGuard
Aug 2020 - Nov 2021 · 1 yr 4 mos
Australia

UpGuard provides all-in-one third-party risk and attack surface management software, combining third party security ratings, security assessment questionnaires and threat intelligence capabilities to give businesses a full and comprehensive view of their risk surface.

My role with UpGuard was "anything and everything people," managing the entire people space from talent through HR during a highly transitional growth phase scaling the company >100% through global expansion.



Blog | UpGuard

Add media
so viewers
can further
educate
themselves
#clickbait

Company mission and job
description

**Professional
Network.**

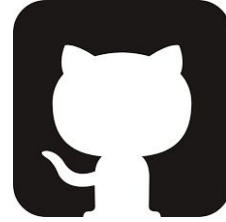
01 Platforms

02 Build knowledge

03 Share knowledge

04 Increase connections

05 Expand reach



Build knowledge

+

Share knowledge

****pro tip****

Keep comments fact based or
be very clear it is your opinion

Increase connections +

Expand reach

****pro tip****

Add a personal note to
your connection request

Create a post.

- 01** Select a topic you have strong knowledge in
- 02** Headlines are critical
- 03** Keep it short and concise
- 04** Use visuals
- 05** Hashtags + CTA

#makeithappen

Q&A.

Thank you!



<https://www.thepeopletribe.com>

